

<b>TJE Webinar Forecast</b>	
	<b>Key Points:</b>
	This file will list the webinars that have been completed and the tentative forecast for those planned.
	All dates (both listed months and days) are subject to change based on available schedules and conflicts. Please check for updates as the dates get closer.
	As the webinar approaches, we will send out a signup email. There will be a link to the webinar site.
	All the completed webinars are available for viewing in our webinar repository.
	<a href="https://www.tjenetwork.com/webinar-repository-open/">https://www.tjenetwork.com/webinar-repository-open/</a>

Webinar Information			
Date	Title	Description	Status
1/26/2021	The three most important letters in growing your business - POI.	What is a POI, where you can find them, how to approach and gain their trust, and most importantly, choosing which POI is right for you and your business.	Completed and in webinar repository.
2/1/2021	The new stimulus package for 2021	Understand the specifics of the new plan and how it effects your business	Completed and in webinar repository.
2/23/2021	Fizzle: Why great ideas fail to materialize (fizzle)	Exploring some of the blockers and enablers on the journey between deals and their 1st materialization.	Completed and in webinar repository.
3/16/2021	Small Businesses - A Guide to the Legally Perplexed	Highlights common legal traps that often trip up small businesses and practical steps companies can take to reduce their legal risk.	Completed and in webinar repository.
4/20/21	Ecommerce Business Panel	Panel Discussion amongst 3 experienced Ecommerce professionals	Completed and in webinar repository.
5/25/2021	Ten Commandments of highly effective leaders.	Leadership to take your business to the next level.	Completed and in webinar repository.
6/22/2021	Business Planning	Putting together a business plan step by step.	Completed and in webinar repository.
7/27/2021	The Art of Delegation	The Keys to successfully scaling your business.	Completed and in webinar repository.
8/10/2021	SEO and SMM: How to Maximize your Digital Marketing	Making your website and online strategy effective to grow your Business.	Completed and in webinar repository.
10/19/2021	Corporate Culture	How to work your business within a corporate culture	Completed and in webinar repository.
11/30/2021	What's the difference between a business plan and a business strategy?	This webinar will discuss the key differences between a business plan and strategy and will identify the key areas where each should be used.	Scheduled
Dec-21	Financial Analysis for 2021 Taxes	How to put together the best tax planning process	Date to be determined